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# NOAA Fisheries

## Saltonstall-Kennedy Research and Development Program FY22 Notice of Funding Opportunity

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# The 2022 Saltonstall-Kennedy Grant Competition

- NOAA Fisheries announced the availability of funding for a 2022 Competitive S-K Solicitation on June 18, 2021
- There is a Mandatory Pre-Proposal Process that is open for 60 days (June 18 – August 16)
- Pre-proposals must be submitted through [www.grants.gov](http://www.grants.gov)
- NOAA will encourage or not encourage applicants at the end of the Pre-Proposal Process. All Letters will be sent by September 28
- The Request for Full Applications (RFA) will remain open until 11/29/2021
- The RFA and Notice of Funding Opportunity (NOFO) can be found at [www.grants.gov](http://www.grants.gov)
- NOFO#: NOAA-NMFS-FHQ-2022-2006956





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Eligibility

Who Can Apply?

# Who Can Apply to the S-K Program?

- You are a citizen or national of the United States
- You are a citizen of the Republic of the Marshall Islands, Republic of Palau, or the Federated States of Micronesia
- You represent an entity that is a citizen
  - Corporation, partnership, association, or other non-Federal entity, non-profit or otherwise (including Indian Tribes)







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**Program  
Objective**

# Objective of the S-K Program

- The objective of the S-K Grant Program is to address the needs of fishing communities in optimizing economic benefits by building and maintaining sustainable fisheries and practices, dealing with the impacts of conservation and management measures, and increasing other opportunities to use existing infrastructure to support keeping working waterfronts viable
- NMFS seeks applications that demonstrate direct benefits to the U.S. fishing industries and applications which involve fishing community participation





# The 2022 S-K Priorities



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**Promote and  
Development**

1. Promotion, Development and Marketing
2. Science or Technology that Promotes Sustainable U.S. Seafood Production and Harvesting





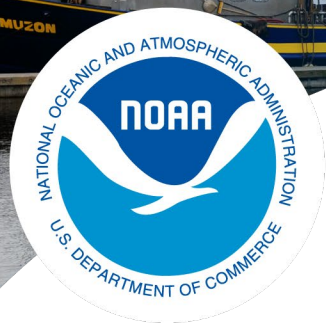
# Promotion, Development and Marketing

Projects that:

1. Promote better business practices to increase market demand for, and value-added of, U.S. commercial and recreational fish species
2. Develop collaborative and improved regional, national, and global public relations and marketing opportunities that can position the U.S. seafood industry to increase domestic production and better compete in global markets
3. Include marketing strategies which involve participation of the seafood industry locally, regionally, or nationally

## Priorities

### 1. Promotion, Development and Marketing



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# Science or Technology that Promotes Sustainable U.S. Seafood Production and Harvesting

Projects that:

1. Directly impact fisheries (to include commercial, recreational, wild capture, and aquaculture) through the development of science and technology based pilot projects that lead to the strengthening of existing, or the creation of new markets and opportunities in U.S. fishing communities
2. Demonstrate a direct need or benefit to the fishing community that connects all segments of the fisheries supply chain from growing/harvesting to processing and marketing
3. Include, within the scope of the project, participation of the seafood industry and/or fishing community

## Priorities

**2. Science or Technology that Promotes Sustainable U.S. Seafood Production and Harvesting**





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[www.Grants.gov](http://www.Grants.gov)

**I am eligible, my project meets the S-K  
objectives and fits the 2022 priorities**

**How do I Apply?**





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## **BEFORE YOU APPLY: Get Registered**

In order to apply for a grant, you and/or your organization must complete the Grants.gov registration process. Registration can take between three-five business days or as long as two weeks if all steps are not completed in a timely manner. Register for grant opportunities now

[Register as an Organization](#) | [Register as an Individual](#)





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[www.grants.gov](https://www.grants.gov)

Accessing the NOAA Grant Opportunity



- NOFO#: NOAA-NMFS-FHQ-2022-2006956



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[www.Grants.gov](http://www.Grants.gov)

Apply for Grants

# Applying to the S-K Program

- Access “[www.Grants.gov](http://www.Grants.gov)”
- Apply for Grants
- Step 1: “Download a Grants Application Package”
  - **NOAA-NMFS-FHQ-2022-2006956**
- Select the 2022 Saltonstall-Kennedy Competition
  - Download and Submit your pre-proposal using the link: “PRE PROPOSALS FY22 Saltonstall-Kennedy”



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## Pre-Proposals

# Step 1: The S-K Pre-Proposal Process

- The FY22 SK Application Process requires a “Pre-Proposal”
- Applicants **MUST** submit a Pre-Proposal to [WWW.Grants.Gov](http://WWW.Grants.Gov)
  - Use the link: “PRE PROPOSALS FY22 Saltonstall-Kennedy”
- The Pre-Proposal Process is designed to provide an indication to potential applicants of the merit and relevancy of the proposed project
- The intent is to reduce the burden of preparing full proposals that do not have a high probability for being funded
- Full proposals will **NOT** be reviewed or evaluated if a pre-proposal was not received and ranked





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[www.grants.gov](http://www.grants.gov)



# The S-K Pre-Proposal Format

- Cover Page
  - SF-424
- 2 Page Pre-Proposal
  - Title
  - Background and Priority Addressed
  - Relevance to the S-K Program
  - Objective and Methodology
  - Required Permits (if applicable)
  - Estimated Budget

# Pre-Proposal Timeline



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PRE PROPOSALS FY22  
Saltonstall Kennedy



- There is a Mandatory Pre-Proposal Process that is open for 60 days (June 18 – August 16)
- Pre-proposals must be submitted to [www.grants.gov](http://www.grants.gov)
- NOAA will encourage or not encourage applicants at the end of the Pre-Proposal Process
  - All Letters will be sent between (August 16 and September 30)



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[www.Grants.gov](http://www.Grants.gov)

Apply for Grants

# Full Proposals

- Return to “www.Grants.gov”
- Apply for Grants
- “Download a Grants Application Package”
  - **NOAA-NMFS-FHQ-2022-2006956**
- Select the 2022 Saltonstall-Kennedy Competition
  - Download and Submit your full application using the link: “FULL PROPOSALS FY22 Saltonstall-Kennedy”



# The Application Process



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[www.Grants.gov](http://www.Grants.gov)

**Apply for Grants**

- “Download a Grants Application Package
  - **NOAA-NMFS-FHQ-2022-2006956**
- Application Instructions and S-K NOFO
  - **Read the NOFO**
- “FULL PROPOSALS FY22 Saltonstall Kennedy”
- Application Package
  - Required Forms
    - SF-424
    - SF-424A
    - SF-424B
    - CD-511
    - SF-LLL
  - Narrative Attachments
    - Project Summary
    - Project Narrative
    - Budget Narrative
  - Other Attachments including NEPA Questionnaire





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**NEPA**

# The National Environmental Policy Act - Questionnaire

- (1) The NEPA questionnaire was created to obtain information generally missing from grant applications/project proposals. Read and answer each question
- (2) Provide specific information on all work that occurs in the water/environment
- (3) Provide detail about catch
- (4) Provide detail about the location and timing of any on the water sampling/fishing activities
- (5) If the answer to NEPA questionnaire questions is NO, please provide reference/support in the proposal

# Grants.Gov Submission Review



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**Start Now!**

- Register Early
- Submit Early
- Verify Submission is
- Received
- Validated
- Rejected with errors?





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**2022 Saltonstall-Kennedy**

# Important General Information

- Make sure you are eligible
- Download the NOFO from [www.Grants.gov](http://www.Grants.gov)
- Read the NOFO
  - **NOAA-NMFS-FHQ-2022-2006956**
- Make sure your project fits the program objectives and priorities
- Register with [www.grants.gov](http://www.grants.gov)
- Submit a pre-proposal
- Apply to NOAA through [www.grants.gov](http://www.grants.gov)



# Important General Information Continued...

## 2022 Saltonstall-Kennedy

- The 2022 S-K Solicitation Closes 11/29/2021 at 11:59PM (eastern time)
- All applications MUST be submitted prior to the close of this solicitation. Late Applications will not be reviewed
- Applications must request between \$25K and \$300K in Federal Assistance





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**2022 Saltonstall-Kennedy**



# Common Mistakes...

- Only the AOR representative listed on the SF-424 will be contacted regarding your application
- For the Pre-proposal only attach the SF 424 and the two page narrative. Do not embed external links within the project narrative
- Follow the instructions as outlined in the FY22 S-K Notice of Funding Opportunity

# How will my Application be Evaluated?



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**Selection  
Process**

- All Applications will be reviewed for merit as outlined in the NOFO
- The following Evaluation Criteria are discussed in the NOFO:
  - Importance/ Relevance
  - Approach Methodology
  - Overall Qualifications of the Team
  - Anticipated Impact of Results
  - Outreach and Education



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# When Will I Know?



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# The S-K Timeline

- The Request for Applications is open for 165 days
- 60 days for pre-proposals
- 45 days for NOAA to send letters to either encourage or not encourage a full application; and
- 60 days for applicants to submit full proposals through [grant.gov](https://www.grant.gov)
- RFA closes 11/29/2021
- Due to the number of applications anticipated, and the robust review process applicants will be contacted by NOAA during the month of May







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**Information!**

**Help!**

# Important References

- Apply at [www.grants.gov](http://www.grants.gov)
  - NOAA-NMFS-FHQ-2022-2006956
- 1-800-518-4726 • [support@grants.gov](mailto:support@grants.gov)
- 2022 Saltonstall-Kennedy FAQs
- 2022 Saltonstall-Kennedy Application Process Guide
- For more Background and History:
  - [http://www.nmfs.noaa.gov/mb/financial\\_services/skhome.htm](http://www.nmfs.noaa.gov/mb/financial_services/skhome.htm)



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**Program  
Questions?**

# NOAA Program Offices

- National Saltonstall-Kennedy Program Manager
  - Cliff Cosgrove
  - 301-427-8736
  - [Clifford.Cosgrove@noaa.gov](mailto:Clifford.Cosgrove@noaa.gov)



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[www.grants.gov](http://www.grants.gov)

# Question and Answer Session

- Please keep questions related to the information presented in the webinar
- This presentation will be posted to:
- [http://www.nmfs.noaa.gov/mb/financial\\_services/skhome.htm](http://www.nmfs.noaa.gov/mb/financial_services/skhome.htm)
- Also posted to this page will be:
  - 2022 Saltonstall-Kennedy FAQs
  - 2022 Saltonstall-Kennedy Application Process Guide

# Questions?



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**Questions  
and Contact  
Information**

- National Saltonstall-Kennedy Program Manager
  - Cliff Cosgrove
  - 301-427-8736
  - [Clifford.Cosgrove@noaa.gov](mailto:Clifford.Cosgrove@noaa.gov)

